



6386 Jackson Rd Ann Arbor MI 48103
 (734) 663-6694 Office (734) 730-4408 Mobile
 gary.lillie@svn.com

Gary Lillie

Honored by the National Association of Realtors for more than 42 years in the real estate profession.

These listings come from sources nation-wide
 For complete information on any property contact Gary Lillie

Note: For easier scanning, NNN properties are now in their own section

When you see "Inquire" it means that the listing broker did not offer that information in their marketing.

| # | Location | Type | Units/Sq Ft / Acres | Price | Listing Broker Comments |
|---|----------------------------|--------------------------|----------------------|--------------|---|
| NNN PROPERTIES IN MICHIGAN | | | | | |
| NN | 1 Allen Park MI | Dollar General | 10,080 SF | 868,000 | 9 Cap (initial) 11 years left, 10% bumps every 5 years. 1 yr free rent |
| NN | 2 Southgate MI | Advance Auto Parts | 6,200 SF | 1,337,000 | Steady property, with solid tenant |
| NNN PROPERTIES OUTSIDE OF MICHIGAN | | | | | |
| NNN | 1 North Kingstown RI | Single Tenant Industrial | 39,600 SF | 2,908,000 | 11 Cap. New construction build-to-suit. 11 Years remaining w/ bumps |
| NNN | 2 Forest Park (Atlanta) GA | Pizza Hut ground lease | Inquire | 600,000 | 7.25 Cap. Corporate lease operated by YUM! Brands, Inc. Bumps. |
| NNN | 3 Orem UT | FedEx Distribution | 62,713 SF | 8,716,000 | 10-Year lease on 2008 construction. Expansion option. |
| NNN | 4 Colorado Springs CO | Arby's | 3,246 SF | 1,700,000 | Largest Arby's franchise holder in the world has 15 years left on lease |
| NNN | 5 Beverly Hills CA | Retail | 7,247 SF + Parking | 3,795,000 | Solid tenant leased to 2016. Could condo the two floors. Assumable |
| NNN | 6 Eagan MN | Toshiba Flex | 26,915 SF | 3,048,000 | 8.15 Cap. 18' Ceilings, 16,580 SF office, 10,335 SF warehouse |
| NNN | 7 Greensboro NC | Student Housing | Inquire | 10,800,000 | 2007, '08, '09' brick construction. Large floor plans, walk to campus |
| NNN | 8 Florida | Bank Notes | Vary | Vary | Single family, condos, multi-family, office, retail, industrial, land |
| NNN | 9 Pearl River LA | AutoZone build-to-suit | 7,370 SF | 1,515,000 | Fortune 500 investment grade. Lease runs to 2028 then (4) options |
| NN | 10 Jackson MS | Walgreens | Inquire | 3,365,000 | 10.25 Cap. Signalized corner in high traffic, dense population area. |
| NNN | 11 West Sacramento CA | FedEx Distribution | 118,796 SF | 34,515,000 | 8 Cap. 2006 Construction. 12 Years remain on 15-yr lease. 174 docks |
| AUCTIONS - nationwide | | | | | |
| AUCTION | 1 James City County VA | Estate Homesite Land | 56 Lots on 255 Acres | Auction 2/23 | Rolling hills overlook streams and marsh. Abundant wildlife. Vistas! |
| AUCTION | 2 Hagerstown MD | Apartments/Commercial | 4 Buildings | Auction 2/16 | Four properties, mostly apartments but one has commercial 1st floor |
| AUCTION | 3 Hindman KY | Motel | 2-story on 19 Acres | Auction 2/25 | US Marshall Seized. Opening bid is \$25,000. Online only |

| # | Location | Type | Units/Sq Ft / Acres | Price | Listing Broker Comments | |
|---|----------|---------------------|-------------------------------|-----------------------|-------------------------|---|
| <u>INDUSTRIAL FOR SALE - nationwide</u> | | | | | | |
| INDUSTRY | 1 | Romulus MI | Distribution/Manufacturing | 17,668 SF | 725,000 | 5 Exterior truck wells, sprinklered, minutes to Detroit Metro Airport |
| INDUSTRY | 2 | Jenison MI | Industrial | 16,700 SF | 930,000 | Plus 3,500 SF mezzanine. Has 24' ceilings, 3,500 SF office, sprinklers |
| INDUSTRY | 3 | Wixom MI | High Tech Industrial (2) | 22,061 SF + 16,306 SF | \$895K & \$825K | High image park. Both buildings are very attractive. Sold separately. |
| INDUSTRY | 4 | St Peters MO | Industrial | 135,000 SF | 4,975,000 | \$35/SF. Tilt-up, 9,000/480 Electric, 4 steel silos, 22' clear height, rail |
| <u>ANN ARBOR/YPSILANTI -for my local customers</u> | | | | | | |
| A2/YPSI | 1 | Ann Arbor MI | Office - free standing | 3,456 SF | 550,000 | Gross rent. Free standing on 1 acre. 1,200 sq ft warehouse |
| A2/YPSI | 2 | Ann Arbor MI | Office - suites | 6,831 SF | 1,250,000 | Across from UM campus. Was owned by successful architect |
| A2/YPSI | 3 | Ypsilanti MI | Single Family Home | 1,477 SF | 124,900 | One block from EMU campus. Brick. Would make excellent rental. |
| A2/YPSI | 4 | Ann Arbor MI | Garden Apartments | 31 Units | 3,300,000 | Well maintained student housing near bus, UM + UM & VA Hospitals |
| A2/YPSI | 5 | Ann Arbor MI | Apartment: Duplex | 1,728 SF | 180,000 | All brick on west side. Fanni Mae HomePath Renovation financing |
| A2/YPSI | 6 | Ann Arbor MI | CBD: Historic Building | 3,800 SF | 699,000 | 2-Story + functional basement. High ceilings, stately front exterior |
| A2/YPSI | 7 | Ann Arbor MI | Old West Side Home | 1,500 SF | 248,000 | Office zoning on quiet street. Good place for therapist or similar |
| A2/YPSI | 8 | Ypsilanti MI | 3 Unit Income Property | 4,289 SF | 90,000 | Paid \$193K in 2001. Near EMU campus and Depot Town. 2 & 1 BR |
| A2/YPSI | 9 | Ypsilanti MI | 4 Unit Income Property | 4,365 SF | 79,900 | (2) 2-bedroom units & (2) 3-bedroom. Near EMU, CBD and shopping |
| <u>MICHIGAN REAL ESTATE FOR SALE</u> | | | | | | |
| SALE | 1 | Rochester MI | Barnes & Noble (leased) | 41,718 SF | Inquire | Free standing building. Inquire for details. I will contact listing broker |
| SALE | 2 | Novi MI | Office | 3,062 SF | 550,000 | Former bank w/drive-thru. Upscale location - visibility. Make an offer. |
| SALE | 3 | Fenton MI | Retail Commercial | 1,784 SF | 109,900 | Immediate possession on this 2-story home. Has apartment above. |
| SALE | 4 | Warren MI | Retail Commercial | 16,313 SF | 780,000 | Bank-owned w/financing available. 8,500 SF showroom w/high ceilings |
| SALE | 5 | Shelby Township MI | Retail Center | 18,550 SF | 2,395,000 | Strong tenants, newly remodeled, + 1-acre approved for 10K office |
| SALE | 6 | Lansing MI | Body Shop | 3,000 SF | 60,000 | Spray booth, 200-Amp service, overhead doors, central location |
| SALE | 7 | Ann Arbor MI | CBD Street Retail | 2,350 SF | 485,000 | Historic 2-story storefront, brick. ADA, high ceilings, rear delivery port |
| SALE | 8 | Eaton Rapids MI | Professional Office | 2,058 SF | 195,000 | Across from medical center, in front of assisted living bding built |
| SALE | 9 | Troy MI | Professional Engineering | 18,742 SF | 1,700,000 | Class B, built 1987, ample parking. 9,371 SF/floor. Near I-75 |
| SALE | 10 | Howell MI | Office + Duplex | 2,876 SF + Duplex | 575,000 | Price is for office only. Owner will split, lease, or?? Walk to CBD |
| SALE | 11 | Belmont MI | Retail Commercial | 2,050 SF | 259,000 | Free standing building for sale or lease. Pylon sign. Overhead door. |
| SALE | 12 | Detroit MI | Retail Commercial | 3,100 SF | 349,000 | Free standing, drive-thru, signalized corner. Great access & visibility |
| SALE | 13 | Plymouth MI | Office/Commercial/Res | 2 Units | \$385,000 or lease | Dutch Colonial built in 1914. Plymouth is in top 100 to live and work |
| SALE | 14 | Troy MI | Retail | 20,773 SF | 1,580,000 | Free standing, contemporary. 100+ parking, pole sign. Will also lease |
| SALE | 15 | Westland MI | Office Buildings (2) | 7,500 SF each | 750,000 | Price is for both buildings. One is leased, the other being remodeled |

| # | Location | Type | Units/Sq Ft / Acres | Price | Listing Broker Comments |
|--|----------|---------------------|---------------------------|------------------------|---|
| REAL ESTATE FOR SALE OUTSIDE MICHIGAN | | | | | |
| SALE | 1 | Springfield MO | Former Hilton Hotel | 196 Rooms 75,000 SF | 2,995,000 At 20/25% replacement, price drops \$150,000/week. Assisted care? |
| SALE | 2 | Banning CA | Apartments | 10 Units | 525,000 Family units w/ long-term tenants(below market rents). Assumption |
| SALE | 3 | Garden Grove CA | Apartments | 8 Units | 1,010,000 Nicely maintained bread and butter property" on quiet cul-de-sac. |
| SALE | 4 | Buford GA | Retail/Office/Showroom | 29,000 SF | 1,500,000 90% Completed, sold as-is. \$800K price reduction. 10 roll-up doors. |
| SALE | 5 | Toledo OH | Land - development | 111 Acres | Inquire Former Jeep plant. I-75 Visibility, all utilities, Industrial General zoned |
| SALE | 6 | Homewood CA | Construction Loan | \$15,738,145 | 11,800,000.00 Three lots on Lake Tahoe. Attractive home. Below par note. |
| SALE | 7 | Arlington WA | Apartments | 109 Units | 10,000,000 Undersupplied market. Assumable financing, 8% rent upside |
| SALE | 8 | Colorado Springs CO | Office | 77,700 SF | 7,950,000 Aerospace/Defense corridor - near NORAD & bases. Low-risk tenants |
| SALE | 9 | Fort Worth TX | Apartments | 192 Units | 5,750,000 FannieMae loan available. Well maintained, stabilized, good location |
| SALE | 10 | San Diego CA | Professional Office | 3-Story | 2,700,000 6 Cap on existing income. Lease up & get 10 Cap. Near beach. |
| SALE | 11 | Homewood CA | Construction Loan | \$15,738,145 | 11,000,000 3 Lake Tahoe waterfront lots with beautiful wood & stone home |
| SALE | 12 | Arlington WA | Apartments | 109 Units | 10,000,000 8% Rent upside. Assumable financing. Undersupplied market |
| SALE | 13 | Loveland CO | Industrial flex | 140,370 SF | 9,500,000 Stabilized 3-tenant facility w/ long term leases, escalations |
| SALE | 14 | Colorado Springs CO | Office | 77,700 SF | 7,950,000 Aerospace/Defense corridor - near NORAD & bases. Low-risk tenants |
| SALE | 15 | Fort Worth TX | Apartments | 192 Units | 5,750,000 FannieMae loan available. Well maintained, stabilized, good location |
| SALE | 16 | Pasadena TX | Retail | 55,688 SF | 1,900,000 Middle of 11 national credit tenants. High-visibility corner. 100K/CPD |
| SALE | 17 | Bridgeville DE | Retreat/Training Center | 5 Buildings - 74 acres | 1,850,000 Private School, church retreat. Beautifully wooded. Paved parking. |
| SALE | 18 | Chicago IL | Apartments | 48 Units | Inquire Bank owned. Great unit mix. Redevelopment potential or rental |
| SALE | 19 | Caseville IN | Triplex | 2,550 SF | 104,900 \$19,800 gross/year in this older home with many upgrades |
| BUSINESS OPPORTUNITIES | | | | | |
| BUSINESS | 1 | Ypsilanti MI | Gifts & Cards | Leased Storefront | 90,000 Gross sales \$53K in 2009. Gross income: \$22,750. Showed growth |
| BUSINESS | 2 | Canton MI | Restaurant | 3,400 SF seats 150 | Inquire Mexican. Sell or lease. Liquor license. Equipped. Almost 2 acres. |
| BUSINESS | 3 | Birmingham MI | Resaurant | Inquire | 175,000 CBD theater district. Formerly deli-style. Excellent catering possibility |
| BUSINESS | 4 | Union City MI | Bar & Food | Inquire | 165,000 Small town, downtown. Blue collar favorite. Apartment up, parking. |
| LAND FOR SALE IN MICHIGAN | | | | | |
| LAND | 1 | Howell MI | Commercial | 1 Acre | 550,000 Corner No banks or restaurants in area 20,000 Cars |
| LAND | 2 | Chelsea MI | Land - residential | 120 Acres | 2,600,000 Was under contract to Pulte for \$6,000,000 |
| LAND | 3 | Chelsea MI | Land - estate | 161 Acres | 2,498,000 Lakefront 11 Miles to University of Michigan |
| LAND | 4 | Ann Arbor MI | Estate | 5 & 10 Acres | 95K & 160K Single family estates 5 Ac broker owned - negotiable |
| LAND | 5 | Howell MI | Commercial | 4.56 Acre | 950,000 Broker has \$300K equity to contribute Debt negotiable |
| LAND | 6 | Northern Michigan | Resort/Hunting/Fishing | 800 Acres | 2,650,000 Private lake Blacktop all the way from your office |
| LAND | 7 | Northern Michigan | Hunting camp | 160 Acres | 325,000 Hidden deep in State Forest Stream w/beaver dam |
| LAND | 8 | Ann Arbor MI | Residential | (4) 1-Acre home sites | 155,000 Near Dominos Farms, Conway Freight, UM N. Campus |
| LAND | 9 | Ypsilanti MI | Retail/Lt Industrial | 7 Acres | 75,000 Corner Very motivated seller 3 Sewer taps Will barter |
| LAND | 10 | Flint MI | Commercial/Office | 14.75 Acres | 595,000 I-75 exposure Large pond in middle Utilities at site |
| LAND | 11 | Iron Mountain MI | Industrial | 10 Acres | 750,000 Wisconsin border area. Adjacent railroad track, utilities, highway |
| LAND | 12 | Norway MI | Commercial B-1 | 1.34 Acres | 120,000 US-2 frontage w/ excellent visibility, utilities. Cleared and level |
| LAND | 13 | Clio MI | Office or Retail | 15.5 Acres | 1,115,000 I-75, M-57 corridor. Fronts two roads, across from Wal-Mart |
| LAND | 14 | Flint MI | Hospitality/Retail/Indust | 20 Acres | 295,000 1,500' I-75 exposure @ Pierson Rd exit. Nearby fast food, C-stores |
| LAND | 15 | Manistee MI | Hospitality/Retail/Indust | 6.58 Acres | 875,000 Corner of US-31 & M-55. Very high traffic. Suggest mixed use. |
| LAND | 16 | Chesterfield Twp MI | Single Family Residential | 12 Lots | \$25,000 each Bank liquidation sale in established sub across from Lake St Clair |

| # | Location | Type | Units/Sq Ft / Acres | Price | Listing Broker Comments | |
|---------------------------------------|----------|----------------|-------------------------|------------------------|-------------------------|--|
| LAND FOR SALE OUTSIDE MICHIGAN | | | | | | |
| LAND | 1 | Black Hawk CO | Land | 2.31 Acres | 8,990,000 | Zoned Gambling Hotel. Highway 19 location. Clean and excavated |
| LAND | 2 | Los Angeles CA | Signalized Corner | 2.64 Acres | 7,950,000 | Sunset Blvd. 1,000,000 People within 5-mile radius. 60K cars/day. |
| LAND | 3 | Romney WV | Development | 244 Acres | 4,026,000 | Adjoins state-of-the-art medical facility. All utilities on site. |
| LAND | 4 | Kelseyville CA | Waterfront | 135 Acres in 9 Parcels | 3,950,000 | Includes marina and dock. 75% LTV seller financing - 6% interest only |
| LAND | 5 | Villa Park IL | Redevelopment | 5.28 Acres | 3,900,000 | Currently there is an auto dealership on the site - may continue |
| LAND | 6 | Fletcher NC | Development | 9.16 Acres | 2,573,400 | Most utilities at or near site. I-26 visibility. Level topography |
| LAND | 7 | Smyrna GA | Development | 13.67 Acres | 3,500,000 | 1,500' on Rt. 13, next to rest stop. Highway Commercial. Utilities |
| LAND | 8 | Panama | Residential Development | 509 Hectares | 5,000,000 | Mountains, with views of the Pacific. New paved road leads to the land |

| REAL ESTATE WANTS | | | | | | |
|--------------------------|---|-------------------------|------------------------|--------------------|------------------|---|
| WANTS | 1 | USA | Single Tenant anything | | \$20-100 million | 1031 Buyer w/28 days. Will make offer based on analysis, not criteria |
| WANTS | 2 | Michigan/Indiana | Industrial | 100,000 - 150,000 | Lease or sale | 30-35 Ton cranes, drive-thru bays, scale for steel, office space |
| WANTS | 3 | Michigan/Lower | Land w / wo buildings | 400 + / - Acres | 2,000,000 | PTSD/TBI rehab center. Must have water for kayaking/canoeing. |
| WANTS | 4 | Michigan - southeast | Land for rehab center | 20+ | Inquire | Buildings are okay, but not necessary. Same above |
| WANTS | 5 | USA | Leased Data Centers | Inquire | Inquire | Looking for leased facilities |
| WANTS | 6 | Metro Detroit/Ann Arbor | Retail | 14,000 - 20,000 SF | Buy or Lease | National grocery retailer. Freestanding. |
| WANTS | 7 | Metro Detroit/Ann Arbor | Child Care Sites | Inquire | Inquire | Established operator. |
| WANTS | 8 | Western USA, TX & FL | Apartment for 1031 | | \$15-40 million | Immediate need to complete exchange. Call/email re. your property |

EASE category

| | REAL ESTATE FOR LEASE | Classification | Square Feet | Rent | Listing Broker's Notes | |
|-------|------------------------------|-----------------------|------------------------|-----------------|-------------------------------|--|
| LEASE | 1 | Ann Arbor MI | Office - free standing | 3,456 SF | 3,600 | Gross rent. Free standing on 1 acre. 1,200 sq ft warehouse |
| LEASE | 2 | Ann Arbor MI | Office - suites | 6,831 SF | 15 NNN | NOTE PRICE. Across Huron from UM campus & Power Center |
| LEASE | 3 | Howell MI | Retail | Up to 20,000 SF | 18 NNN | Proposed retail center on D-19. No banks or food for miles |
| LEASE | 4 | Howell MI | Retail | Outlot | Inquire | Sale or ground lease for restaurant, bank, etc |
| LEASE | 5 | Sparta MI | Dental Office | 950-1,500 SF | \$9/SF | Equipped office at entry to Village. Parking, signage, location |
| LEASE | 6 | USA | All Uses | Any Size | All Price Ranges | If I can't find what you want I can refer you to a nearby broker |

Scores of leases come across my desk each week and are not entered. Contact me with your needs.